

# 2021-2022 CTE Perkins Reserve

Competitive Grant Application: Due 11:59 p.m. CT, April 27, 2021

NOGA ID	Application stamp-in date and time
TEA will only accept grant application documents by email, including competitive grant applications and amendments as follows:	ations and
$Competitive \ grant\ applications\ and\ amendments\ to\ competitive \ grants @ tea. texas. governments\ applications\ and\ amendments\ applications\ appli$	,
Authorizing legislation: Carl D. Perkins Career and Technical Education Act o	f 2006, P.L. 109-270, Title I, Part A, §112(c)
	s: ARE NOT permitted for this grant
Required attachments: Refer to the program guidelines for a description	of any required attachments.
Focus Area Selection	
☐ Focus Area 1	
⊠ Focus Area 2	
Amendment Number	
Amendment number (For amendments only; enter N/A when completing thi	is form to apply for grant funds):
1. Applicant Information	o term to apply to grant and on
Name of organization Palestine ISD	
Campus name Palestine High School CDN 001907 Vendor ID 179	56002185 ESC 7 DUNS 095444048
Address 1007 E Park Ave City Palestine	ZIP 75801 Phone 903-731-8000
Primary Contact Chris Kiser Email ckiser@palestineschool	ols.org Phone 903-731-8000
Secondary Contact Brian Howie Email bhowie@palestinesch	ools.org Phone 903-731-8005
2. Certification and Incorporation	
<ul> <li>☒ General Provisions and Assurances</li> <li>☒ Lobbying Ce</li> <li>☒ Application-Specific Provisions and Assurances</li> <li>☒ ESSA Provisions</li> </ul>	application is, to the best of my knowledge, presentative to obligate this organization in and activity will be conducted in egulations.  g portions of the grant application, as tof the grant application and Notice of and Suspension Certification ertification sions and Assurances requirements
Authorized Official Name Chris Kiser Title Ass. Supt. Emai	ckiser@palestineschools.org
Phone 903-731-8000 Signature ( Mus Pusik	Date 4/22/3
Grant Writer Name Linda Luce Signature Linda Suc	Date 4/22/21
	not an employee of the applicant organization.
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# 3. Shared Services Arrangements

Shared services arrangements (SSAs) are permitted for this grant.

Check the box below if applying as fiscal agent.

The LEA or ESC submitting this application is the fiscal agent of a planned SSA. All participating agencies will enter into a written SSA agreement describing the fiscal agent and SSA member responsibilities. All participants understand that the "Shared Services Arrangement Attachment" must be completed and signed by all SSA members, and submitted to TEA before the 80% reserve on the NOGA is lifted.

## 4. Identify/Address Needs

List up to three quantifiable needs, as identified in your needs assessment, that these program funds will address. Describe your plan for addressing each need.

Quantifiable Need	Plan for Addressing Need
A need to expand career opportunities for students in three rural school districts in two counties. The school districts have an average 60% ED and an 82% in CCMR indicator points and poverty rate is a combined 16.3%.	The three school districts in partnership with Kilgore College and Trinity Valley Community College and business partners will build on an existing program to provide pathways in Health Science.
program cannot adequately provide a high quality,	The fiscal agent (P ISD) will sustain the operating cost of a centrally reached facility with an MOU between the school districts. Kilgore College will serve as dual credit facilitator of the Fire Science Program. Trinity Valley Community College will serve as dual credit facilitator of the Nursing & EMT Programs.
Adequate equipment and facilities for the opportunity to earn certifications in EMT/Paramedic, Fire Science, and other health fields that lead to post secondary degrees and level 2 certifications.	Enhancement of the center with local industry and education partners will allow students the opportunity to earn level II certifications and dual credit towards higher education degrees and certifications.

#### 5. SMART Goal

Describe the summative SMART goal you have identified for this program (a goal that is Specific, Measurable, Achievable, Relevant, and Timely), either related to student outcome or consistent with the purpose of the grant.

The SMART goal is to provide opportunities for 3 rural school districts to combine resources that will allow students to have access to curriculum and state of the art equipment in the Health Science Field. The goal is to increase the number of Industry Based Certifications in Medical Assistants, EKG Technicians, Phlebotomy Technicians, Pharmacy Technicians, Registered Dental Assistants, Emergency Medical Technicians, as well as degree opportunities as Nurses, Paramedics and Firemen/women. The partnership is established and the intent of the grant potential is to expand the opportunities in partnership with Kilgore College, Trinity Valley Community College, Palestine Regional Medical Center and the Palestine Fire Department.

## 6. Measurable Progress

Identify the benchmarks that you will use at the end of the first three grant quarters to measure progress toward meeting the process and implementation goals defined for the grant.

#### First-Quarter Benchmark

April 2021:Continue meeting with the Stakeholders committee, principals, and counselors to create schedules, budgets, calendars and class times that meet the needs of all LEAs.Identify needs for instructors and curriculum. May 2021:Complete enrollment of students in Health Science Pathways. Work with ESC Region 7 to create a recruitment and marketing catalog to be utilized on all LEA campuses.

June 2021:Finalize MOUs with each LEA. Purchase equipment and curriculum and hire new staff. Establish a contract with intermediary, attend Perkins Reserve Grant Conferences, align bell schedules. Establish a program director and determine needs for organization and professional development.

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# 6. Measurable Progress (Cont.)

#### Second-Quarter Benchmark

July 2021:Implement professional development plan, organize classroom facilities, train instructors, set meetings with LEA personnel to align curriculum, class rigor, student expectations and avenues for disaggregating data and methods for Industry Based Certification readiness.

August 2021:Welcome students. Hold informational meetings for parents/guardians and community members. Conduct parent and student satisfaction surveys, convene stakeholders meeting and report on progress. Teacher efficacy will be determined by administrator.

September 2021:Adjust student schedules, monitor student progress, determine intervention strategies for struggling students. Meet with staff to determine necessary adjustments if any.

#### Third-Quarter Benchmark

October 2021:Communicate with staff to determine any changes that might be needed or issues that may need to be addressed. Continue to monitor and adjust according to program needs. Continue to be proactive in identifying any problems and challenges. Convene stakeholders meeting and give updated report on program success. Begin discussion of needs for next year.

November 2021:Consider Spring enrollment needs. Identify areas for growth, progress monitor for scheduling adjustments, instructors, and curriculum. Attend winter Perkins Reserve conference with stakeholders. Communicate with Kilgore College and Trinity Valley Community College. Manage enrollment in Spring internships. December 2021:Discuss successes and identify areas needing improvement and growth for Spring Semester.

# 7. Project Evaluation and Modification

Describe how you will use project evaluation data to determine when and how to modify your program. If your benchmarks or summative SMART goals do not show progress, describe how you will use evaluation data to modify your program for sustainability.

The primary goal is to give students the opportunities to earn industry-based certifications in the Health Science field and to increase enrollment in the dual credit classes which will lead to post-secondary certification and degrees. Attainment of Industry Based Certification is currently documented in our SIS and monitored yearly. We will continue this method of tracking and additionally use student surveys and feedback from our instructors on a regular basis to determine program needs, growth opportunities, and increase enrollment and success of our at-risk student population. The CTE Director will continuously monitor student success, passing rates, and collaborate with instructors to determine readiness for Industry Based Certification exams. The intermediary will work with all stakeholders and campus administration to ensure rigor of each program meets industry-based standards. The center will be fluid and flexible and willing to make any necessary changes in order to ensure success of the programs. The CTE Director and intermediary will meet regularly with principals, counselors, and staff from all LEAs to discuss goals and objectives. The goal of each meeting is to determine student needs and do whatever is necessary, including but not limited to, hiring additional staff and part time tutors, create on the job experiences, and meet with higher ed staff, parents, and business partners to meet the needs of each student. We will continuously monitor grades, attendance and discipline records. If a student is not being successful, we will use all means necessary to determine the method of intervention for the student, whether it be counseling, mentorship, and/or tutorials.

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		Program A				
		assurances a vith these as		t program. In order t	to meet the requirem	ents of the grant, the grantee
	, ,			te your compliance.		
☒	supplant (re or local fun- other purpo services an	eplace) state ds. The appl oses merely t ad activities to	mandates, State icant provides as because of the av be be funded from	Board of Education surance that state or railability of these furthis grant will be su	rules, and activities ir local funds may no nds. The applicant p pplementary to existi	e the level of service), and not previously conducted with state to be decreased or diverted for rovides assurance that programing services and activities and will ucation rules, or local policy.
×	2. The appl by the Fam	licant provide nily Education	es assurance that nal Rights and Pri	the application doe ivacy Act (FERPA) t	es not contain any info from general release	ormation that would be protected to the public.
×	2021-2022		eserve Program Gu			quirements as noted in the TE Perkins Reserve Formula Grant,
×		gram Guidelin				ed in the 2021-2022 CTE Perkins data necessary to assess the
X	with the Sta	ite of Texas A	hat any Electronic ccessibility require i 2.0 AA Accessibili	ments as specified in	es (EIR) produced as p 1 TAC 206, 1 TAC Cha	art of this agreement will comply pter 213, Federal Section 508
×				urriculum will be app ion programs of stud		egional labor market supported CTE
×	relationship the grant st implementa	between the art date. The ation of a coh	institute of highe MOU will establish erent program acr	r education, the LEA, joint decision-makir oss the institutions. T	and business and indu g procedures that allo	e MOU must include provisions and

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9. Program Requirements	
grant funds. What pathway will be developed a	ide an overview of the program to be planned and designed with nd how will each stakeholder support the pathway planning? What ow does a regional pathways approach benefit your community and
N/A	
What pathway will be implemented and how will stakeholders previously contributed to pathway	ride an overview of the program to be implemented with grant funds. Il each stakeholder support the pathway? In the past, how have as development in the region? What are the goals of developing this approach benefit your community and workforce development efforts in
Palestine, Neches, and Oakwood ISD have pre opportunities. Palestine ISD has made facility in Health Science pathway, where otherwise they expansion and growth. The districts will instruct years. The districts will transport students to Pawill share the equipment and facilities in one ce of implementing lower-level classes, but majorit district will support the pathway by recruiting studistricts will ensure uniformity and a high standard instructors and higher education curriculum and industry partners will provide internship opportunity demand. Providing students with the certification to stay in this area, thus supporting the	eviously established a partnership to allow students to share in CTE improvements so that out of district students can participate in our would not have the opportunity. The grant will allow for additional at students on their home campus their freshman and sophomore electine ISDs CTE Center their junior and senior years where they entral location. Funds will be allocated to each district to cover costs the funds will be allocated to Palestine ISDs CTE Center. Each addents for the Programs of Study. An MOU will allow for need in marketing and the recruitment process. Collaboration across and in the program. Kilgore College and Trinity Valley CC will provide the will act as the dual credit facilitator for all campuses. Business and unities. All districts are in areas where the medical profession is in fication opportunities in the Health Science Pathway will allow the economic outlook of each town. This grant will allow Palestine ISD inter and provide students with a state of the art training facility.

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# 9. Program Requirements (Cont.)

3. Program of Study (Focus Areas 1 and 2): The applicant must identify -- in partnership with all LEAs included in the application, a public institution of higher education, employer partners, and local workforce development board, economic development agency, and/or chamber of commerce -- high-wage and in-demand occupations and TEA approved statewide or regionally approved CTE programs of study that lead to these occupations. Regional labor market information must be included in the application demonstrating how the CTE programs of study were identified, Applicants may use LWDA Labor Market information and resources from TEA to demonstrate labor market alignment. Identify the strategy behind this program of study and what the intended education and career outcomes are.

Stakeholders: Palestine ISD; Oakwood ISD; Neches ISD; Kilgore College; Trinity Valley Community College, Texas Workforce Commission - East Texas Area; Palestine Regional Medical Center; Palestine Fire Department; Region 7 Education Service Center,

High Wage In-Demand Occupations:

Health Occupations such as Medical Assistant, EKG, EMT, Paramedic, Fireman, Dental Assitant, Registered Nurse, Licensed Vocational Nurse.

Labor Market Data: (verified by TWC) -

Registered Nurse=Annual Income - \$61, 685; GAP analysis (-537)

Fire Fighter - Annual Income - \$50,728; GAP analysis (-20)

EMT/Paramedic - Annual Income - \$35,000 GAP (-20)

Palestine ISD, in partenrship with Neches ISD and Oakwood ISD currently offers a strong Health Science Program of Study where students earn industry based certifications in EKG, Pharmacy Tech, CNA, and RDA. Students are graduating with entry level certifications and meeting the need for the demand. However, the median wage for these certifications is on average \$32,000 anually. In order to align our programs with the high-wage, in-demand labor market, we need to expand our programs to span secondary and post secondary education in areas to include licensed vocational nurse, registered nurse and Firefighters. This grant will allow us to do this.

4. Intermediary Capacity (Focus Area 1): The applicant must describe how they will build the capacity of the designated intermediary organization to carry out the functions related to this role, including -but not limited toconvening cross-sector stakeholders, supporting regional education and workforce development initiatives, working with educators and employers to create work-based learning experiences and place students in them, and collecting data to evaluate program outcomes and plan for continuous improvement. Describe the intermediary

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# 9. Program Requirements (Cont.)

5. Intermediary Capacity (Focus Area 2): The applicant must describe the capacity of the designated intermediary organization to carry out the functions related to this role, including -but not limited to -convening cross-sector stakeholders, supporting regional education and workforce development initiatives, working with educators and employers to create workbased learning experiences and place students in them, and collecting data to evaluate program outcomes and plan for continuous improvement. Describe the intermediary partner's existing capacity and plan to provide adequate staff capacity to this grant.

Region 7 will serve as the intermediary for this grant. Region 7 has decades of experience in providing Professional Development to administrators and instructors. Region VII is also the conservator of DMAC which is a premier data disaggregation software used throughout the state. The current CTE specialist at region VII has several years  $^\prime$ experience in convening cross sector stakeholders to support regional education in the manufacturing and construction industry, has successfully implemented prior Perkins Reserve and JET Grants, while working with entities such as Morton Salt, Sanderson Farms, local Ford dealerships and area clinics. He maintains relationships with CTE Foundations and will direct his experience to make this grant successful. The specialist has successfully met with departments, chairs, and deans of several community college such as TJC and Kilgore College, along with extensive knowledge with the University of Texas at Tyler.

6. Crosswalk (Focus Areas 1 and 2): The applicant must provide, for all pathways a crosswalk that identifies secondary and postsecondary coursework that would be required of a student in the program of study to complete a certificate, at a minimum, or receive an associate degree from the partnering general academic teaching institution(s) within two-years of graduating from high school. The crosswalk should align to the higher education program of study curricula where applicable and demonstrate how the program of study can lead to a post-secondary certification and credentials, up to and including, a bachelor's degree or beyond. For Focus Area 1 applicants, this crosswalk should demonstrate a sample or proposed crosswalk of the pathway that will be developed. For Focus Area 2 applications, this crosswalk should be a likely sequence of courses based on prior planning.

District level classes: Health Science; Principles of Health Science; Human Growth and Development/ Medical Terminology; Pathophysiology

Center Level Courses; Health Science Theory; Practicum in Health Science

Dual Credit Courses taken concurrently at Center level: EMT Basic; Anatomy and Physiology, I & 2

Firefighter Certification I - VII; CHEM 1405; ENG 1301

Industry Based Certification at Center Level: Medical Assistant; EKG Tech; Pharmacy Tech;Registered Dental

Assistant; Certified Nurse Assistant

Industry Based Certification Level I at Trinity Valley Community College: EMT Basic/Paramedic Post Secondary Certification/ Degree TVCC: Licensed Vocational Nurse; ADN Registered Nurse

Post Secondary Degree Kilgore College: Fire Protection

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# 9. Program Requirements (Cont.)

7. **Strategic Partnerships** (Focus Areas 1 and 2): Identify regional partnerships and/or initiatives that are aligned to Tri-Agency efforts and are already in place that provide an advantage in developing (focus area 1) or implementing (focus area 2) the proposed pathway(s). Describe how these specific partnerships and/or initiatives will be utilized to strengthen the foundation of their proposed cross-sector work, which is paramount for a regional pathways approach.

Palestine ISD has partnered with Palestine Regional Medical Center to offer internship and clinical hour opportunities for students in the EMT/Paramedic Program. In a student's junior year, they will complete 40 hours on an ambulance with licensed personnel and 30 hours in the emergency room. Students will earn 12 hours of dual credit upon successful completion of semester one and semester two of their junior year through Trinity Valley Community College. Palestine ISD has also partenered with the City of Palestine's Fire Department. The fire Department has a training facility where studens can train alongside certified firemen gaining real life field training skills. In the student's senior year, they enroll in Fire Fighter dual credit courses through Kilgore College. Upon successful completion of semester one and two, students will earn a certification in Fire Fighter I-VII. Upon high school graduation, students can continue to pursue their degree through Kilgore College's Fire Academy where they can earn an Associate of Applied Science degree in Fire Protection.

Students who enter the dual credit nursing program at PISD will take their prerequisite courses: BIOL 2404 & PSYC 2314 their senior year and will meet with the college and career counselor to make the special application for the TVCC program for high scholol students. Students in the dual credit ADN program will take BIOL 2401, PSYC 2301, ENGL 1301 and ARTS 1301 semester 1 of their senior year and take BIOL 2402, BIOL 2420, and PSYC 2314 semester 2 of their senior year and will meet with the college and career counselor to make special application for the TVCC program for high scholol students.

8. **Budget Narrative** (Focus Areas 1 and 2): Describe how the proposed budget will meet the needs and goals of the program --for staffing, supplies and materials, contracts, travel, etc. --in particular, how will funds increase intermediary capacity? If applicable, include a high-level snapshot of funds currently allocated to similar programs. include a short narrative describing how adjustments will be made in the future to meet needs. How will budget funds be allocated to all stakeholders?

The proposed budget will support and enhance the identified Health Science programs of study by 1. providing supplemental staffing to support the role of the intermediary and the partnering schools in the implementation of lower level courses for the programs. 2. providing supplemental industry-standard equipment and supplies to be utilized by the students, 3. promoting increased student enrollment and participation, 4. providing high-standard industry quality training for teachers, and 5. coveriing allowable travel expenses incurred by students and grant team partners. LEA's administrators will work collaboratively to determine program needs and will make adjustments as necessary to promote growth of the programs and allow for growth and future needs. As the programs of study develop and grow and allow us to expand into other areas, local funding will be utilized to to sustain and improve the overall level of quality in all programs of study.

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## 9. Program Requirements (Cont.)

9. Current Pathways (Focus Area 2): What pathways work currently exists in your region and which stakeholders participate? How does the current work align with the Texas Regional Pathway's Network seven components of a pathway?

The curret alignment of these programs within the region with the TRPN seven components are:

- 1. Cross Sector Partnerships- Emerging
- 2. Alignment with Labor Market Demand-Scaling
- Integration of Rigorous Core Academics and Career- Focused Learning- Scaling
- 4. College and Career Information and Advising- Emerging
- 5. Links Between Secondary and Post-Secondary Education- Scaling
- Credentials with Value in the Labor Market- Scaling
- 7. Continuum of Work-Based Learning Experiences Emerging

Palestine ISD, in partenrship with Neches ISD and Oakwood ISD currently offers a strong Health Science Program of Study where students earn industry based certifications in EKG, Pharmacy Tech, CNA, and RDA. The East Texas Labor Market places each of these programs in the high growth category. Students are graduating with entry level certifications and meeting the need for the demand. However, the median wage for these certifications is on average \$32,000 anually. In order to align our programs with the high-wage, in-demand labor market, we need to expand our programs to span secondary and post secondary education in areas to include licensed vocational nurse, registered nurse and Firefighters.

10. Use of Funds (Focus Area 2): How will grant funds be used to: a) increase the number of students in the existing pathway? b) AND/OR increase participating LEAs (and other partners, as appropriate) partnering to provide at least one TEA approved statewide or regional CTE program of study? c) AND/OR expand the number of CTE programs of study that span secondary and postsecondary education and include an appropriate sequence of courses that are aligned with high-wage and in-demand occupations identified by the local regional workforce board? Applicants may use LWDA Labor Market Information and resources from TEA to demonstrate labor market alignment. (Note: 2020-21 Perkins Reserve grantees who received Focus Area 1 [planning] grants should describe how they will implement pathways based on this year's planning efforts instead of describing how they will increase the number of students participating in pathways.)

Grant funds will be used to 1. create a marketing catalog to be distributed at the participating districts as well as at lhealth care facilities in the region. 2. train counselors on the recruitment process and showcase programs of study, 3. work with ESC 7 in promoting the existing programs and researching methods to expand to new programs of study, and 4. work with Trinity valley community college and Kilgore College to expand program offerings to provide students the resources and opportunities to graduate high school with all prerequisites to apply to the Licensed Vocational Nursing Program, Associate Degree Nursing Program and FireFighter Protection Degree Program. These programs of Study are in high demand with the occupation outlook for: Registered Nurses: High Growth and High wage category with a median annual wage of \$60,428 and growth rate of 24%; Licensed Vocational Nurse: High Growth/High Wage category with a median annual wage of \$44,643 and growth rate of 13%; Firefighter: Gigh Growth/High Wage Category with a median annual wage of \$49,023 and growth rate of 20% (East Texas Workforce Development Area (8) Labor Market Information, 2016-2026). Expanding our current programs will allow students to take the required courses for LVN: Biol 2404 & PSYC 2314; ADN: BIOL 2401 & BIOL 2402, & PSYC 2301.

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0. Equitable Access and Participation		
The applicant assures that no barrier services funded by this grant.  Barriers exist to equitable access and grant, as described below.	s exist to equitable access and participation for any groups receiving a participation for the following groups receiving services funded by this	
Group	Barrier	
1. PNP Equitable Services		
	stion, stop here. You have completed the section. Proceed to the next	
CYes CNo	stion, stop here. You have completed the section. Proceed to the next	
ssurances		
<sup>└─</sup> Section 8501(c)(1), as applicable, wi	Il consultation requirements as listed in Section 1117(b)(1) and/or th all eligible private nonprofit schools located within the LEA's boundaries. firmations of Consultation will be provided to TEA's PNP Ombudsman in	
, LEA's student enrollment		
2. Enrollment of all participating private sch	nools	
3. Total enrollment of LEA and all participa	ting PNPs (line 1 plus line 2)	
. Total current-year grant allocation		
5. LEA reservation for direct administrative	costs, not to exceed the grant's defined limit	
6. Total LEA amount for provision of ESSA	PNP equitable services (line 4 minus line 5)	
. Per-pupil LEA amount for provision of E	SSA PNP equitable services (line 6 divided by line 3)	
LEA's total required ESS	SA PNP equitable services reservation (line 7 times line 2)	
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12. Request for Grant Funds		
List all of the allowable grant-related activities for which budgeted for each activity. Group similar activities and chegotiation, you will be required to budget your planned Payroll Costs	costs together under the appropriate heading	g. During
1.		
2.	Stand Decay persons (19) Pro	
3.		
4.		
5.		
Professional and Contracted Services		
6. ESC 7 Intermediary Agreement - Part time Service	contract ESC 7	85,000
7. Professional Development		20,000
8.		
9.		
10.		
Supplies and Materials		
11. Curriculum		30,000
12. Supplies		60,000
13.	100	
14.		
Other Operating Costs  15. Student travel/field trips/conferences		5,000
16. Perkins Reserve Conferences		10,000
17.		10,000
Capital Outlay		
18. Fire Science Equipment/simulator		100,000
19. EMT/Paramedic Ambulatory Equipment/simulator		50,000
20. Clinical Nursing Equipment - hospital beds/simulato	r	100,000
	Direct and indirect administrative costs	5,000
	TOTAL GRANT AWARD REQUESTED	465,000.00
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## Appendix I: Negotiation and Amendments

Leave this section blank when completing the initial application for funding.

An amendment must be submitted when the program plan or budget is altered for the reasons described in the "When to Amend the Application" document posted on the <u>Administering a Grant</u> page of the TEA website and may be emailed to <u>competitivegrants@tea.texas.gov</u> Include all sections pertinent to the amendment (including budget attachments), along with a completed and signed copy of page 1 of the application. More detailed amendment instructions can be found on the last page of the budget template.

## You may duplicate this page.

For amendments, choose the section you wish to amend from the drop down menu on the left. In the text box on the right, describe the changes you are making and the reason for them.

Always work with the most recent negotiated or amended application. If you are requesting a revised budget, please include the budget attachments with your amendment.

Section Being Negotiated or Amended	Negotiated Change or Amendment	
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