

6.A. HISTORICALLY UNDERUTILIZED BUSINESS SUPPORTING SCHEDULE81st Regular Session, Agency Submission, Version 1
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Agency Code: 703 Agency: Texas Education Agency

COMPARISON TO STATEWIDE HUB PROCUREMENT GOALS**A. Fiscal Year 2006 - 2007 HUB Expenditure Information**

Statewide HUB Goals	Procurement Category	HUB Expenditures FY 2006			Total Expenditures FY 2006	HUB Expenditures FY 2007			Total Expenditures FY 2007
		% Goal	% Actual	Actual \$		% Goal	% Actual	Actual \$	
11.9%	Heavy Construction	0.0 %	0.0%	\$0	\$0	0.0 %	0.0%	\$0	\$0
26.1%	Building Construction	0.0 %	0.0%	\$0	\$0	0.0 %	0.0%	\$0	\$0
57.2%	Special Trade Construction	72.7 %	72.8%	\$21,951	\$30,162	21.0 %	21.0%	\$3,321	\$15,814
20.0%	Professional Services	69.1 %	69.1%	\$26,770	\$38,738	7.7 %	7.7%	\$22,032	\$284,619
33.0%	Other Services	10.8 %	10.9%	\$13,902,554	\$127,558,921	9.4 %	9.4%	\$12,559,599	\$134,112,950
12.6%	Commodities	21.2 %	21.3%	\$764,117	\$3,589,711	24.9 %	24.9%	\$1,372,184	\$5,509,870
	Total Expenditures		11.2%	\$14,715,392	\$131,217,532		10.0%	\$13,957,136	\$139,923,253

B. Assessment of Fiscal Year 2006 - 2007 Efforts to Meet HUB Procurement Goals**Attainment:**

The agency attained or exceeded 3 of 4, or 75%, of the applicable statewide HUB procurement goals in FY2006. The agency attained or exceeded 1 of 4, or 25%, of the applicable statewide HUB procurement goals in FY2007.

Applicability:

The "Heavy Construction" and "Building Construction" categories are not applicable to agency operations in either fiscal year 2006 or fiscal year 2007, since the agency did not have any strategies or programs related to construction.

Factors Affecting Attainment:

In FY2007, the goals of the "Professional Services" and "Other Services" categories were not met. The TEA Student Assessments and TAKS Study Guides contracts represent approximately \$93M, or 67%, of the agency's expenditures in the "Other Services" category, and the HUB subcontracting is limited due to the awarded vendor performing the majority of the contract work.

"Good-Faith" Efforts:

The agency made the following good faith efforts to comply with statewide HUB procurement goals per 34 TAC Section 20.13(c):

- Ensured that contract specifications, terms, and conditions reflected the agency's actual requirements, were clearly stated, and did not impose unreasonable or unnecessary contract requirements,
- Assisted prime contractors to network and meet potential HUB subcontractors at an agency sponsored forum,
- Sponsored two Mentor-Protege teams,
- Co-sponsored several HUB Forums and facilitated "Doing Business with the State" training modules at the various forums,
- Provided potential bidders with a list of certified HUBs for subcontracting, and,
- Prepared and distributed information on procurement procedures in a manner that encouraged participation in agency contracts by all businesses.